THE POWER OF PRINTED NEWSPAPERS



Advertising effectiveness increases in trusted environments making local printed newspapers an impactful way to drive action among consumers.

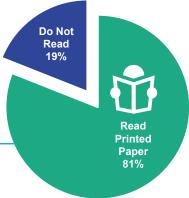
Six in ten Albertans receive a printed local newspaper at home.

81% read each issue of their printed local newspaper.



Average time spent reading is 20 minutes.

Average readers per copy is 1.5 household members.



ENGAGEMENT AND TRUST – AD ENGAGEMENT INCREASES IN TRUSTED ENVIRONMENTS.

Local news is most important to Albertans.



Eight in ten Albertans spend the same amount of time or more with news (compared to 2 years ago). Albertans choose printed local newspapers as their preferred source for:



Issues







Community

NEWSPAPERS

MATTER

LES JOURNAUX

Community Event



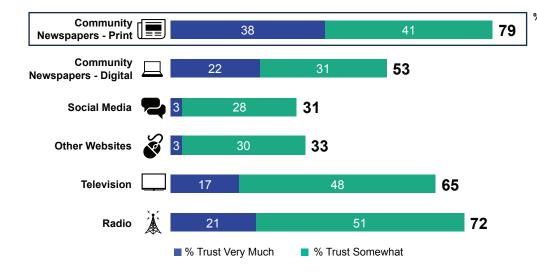
People in the Community

Local Business Sales & Events

Local Schools & Education

Local Government Programs

TRUST IN NEWS AND ADVERTISING – TRUSTED CONTENT LEADS TO TRUST IN ADVERTISING.



- Printed community newspapers have the **highest overall level** of trust of all media.
 - 79% of Albertans trust print community newspapers for news and advertising.
 - Social media and general websites have lowest levels of trust among Albertans.



For more information, go to www.awna.com

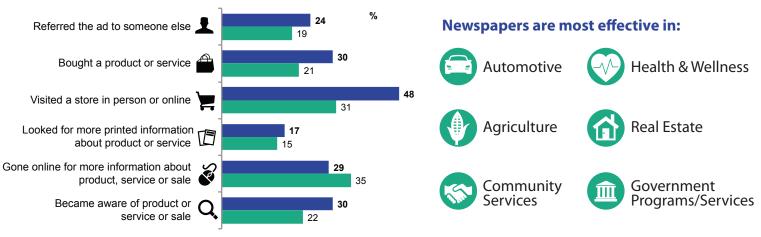
ALBERTA MEDIA USAGE





WANT TO INSPIRE ALBERTANS TO TAKE ACTION? Printed local newspaper ads are the most effective medium in 6 of 8 categories.





DIGITAL LIFE - 80% OF NON-URBAN ALBERTANS HAVE HIGH SPEED ACCESS.



Printed Local Newspaper

Average time spent reading community newspaper websites is 19 minutes.

Online Website or Social Media



67% of digital readers follow Local/Community News most of the time.

DAILY ONLINE ACTIVITIES | Average Time Spent Online

Albertans are engaged online daily with local news and research on government programs as well as products and services.



information



Research on provincial government programs



Research on local government programs



products & services

NEWSPAPERS MATTER LES JOURNAUX

For more information, go to www.awna.com

Internet is Very/Somewhat Important to: 68% Consume news **Research products &** services & information 56' Learn about government Shop Online programs/services Some Albertans are impacted by their

internet connection issues. That doesn't stop them from consuming news and doing research. Shopping online is less important outside of urban centres.



Source: AWNA Media Usage Study 2018; Totum Research; August 2018 Sample: Alberta adults 18+ excluding CMAs (Calgary, Edmonton, Medicine Hat, Wood Buffalo, Grande Prairie), n= 401; random digit dialed phone survey.